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Beyond Automation Toward Autonomy



As a groundbreaking show for digital collaboration between people and systems, AW Vietnam 2025 will bring together a wide array of innovative technologies and solutions in one place, aligning with the rapid pace of industrial transformation and emerging trends.







1 Rapid Industrial Growth

Vietnam's industrial sector has experienced significant expansion, with industrial production increasing by 8.8% year-on-year in December 2024, marking the 10th consecutive month of growth.

GDP Growth: Vietnam's economy grew by 7.09% in 2024, reaching \$476.3 billion, driven by strong exports and significant foreign investment inflows.

Foreign Investment: Grew by 9.4% to \$25.35 billion, indicating sustained investor confidence in Vietnam's industrial sector.

3 Government Support and Policies

The Vietnamese government actively promotes industrial modernization through policies supporting Industry 4.0, including automation and digital transformation. In 2024, the government implemented new incentives to attract foreign investors in high-tech industries such as semiconductor manufacturing, artificial intelligence, and green energy.

In December 2024, the government issued Decree 182, establishing the Investment Support Fund to provide financial assistance to businesses engaged in R&D projects within the semiconductor and AI sectors. Eligible projects can receive support covering up to 50% of their initial investment costs.

2 Strategic Geographic Location

Vietnam's strategic location in Southeast Asia positions it as a pivotal gateway to the ASEAN market, offering access to a combined population exceeding 680 million.

Vietnam is nestled in the heart of the Mekong Region, which includes Thailand, Cambodia, Laos, Myanmar, and the southern provinces of China. This centrality provides unparalleled access to a combined market of over 300 million people. Additionally, Vietnam's prime positioning along the Eastern Sea makes it a central hub with existing transportation routes that link directly to global markets.

4 Thriving Manufacturing Sector

Vietnam's manufacturing sector has been a significant contributor to its GDP, with the industrial sector's share growing from 25% to 45% between 1990 and recent years.

GDP from Manufacturing: In the second quarter of 2024, Vietnam's GDP from manufacturing increased to 345,726 billion VND from 316,856 billion VND in the first quarter, indicating ongoing growth in the sector.





1 Focus on Industry 4.0 and Automation

Government Support: The Vietnamese government has allocated over \$1 billion USD for technology development and industrial modernization under the Industry 4.0 initiatives.

Automation Investment: Binh Durong's industrial zones have seen a 10% annual increase in investments in automation technologies in recent years.

3 Rising Demand for Automation Solutions

Market Growth: The automation market in Vietnam is projected to grow at a compound annual growth rate (CAGR) of 12.4% from 2023 to 2030, with Binh Durong positioned as a key beneficiary of this trend.

Diversified Industries: Binh Durong's diversified industrial base includes electronics (27%), textiles (25%), and automotive (18%), all sectors increasingly adopting automation technologies.

2 Foreign Direct Investment (FDI) and Technological Collaboration

Global Brands: Bình Dương has attracted \$3.5 billion USD in FDI in 2024 alone, with companies like Samsung, Bosch, and LG leading the way in technology-driven manufacturing.

Technology Collaboration: In 2023, Binh Durong signed several agreements with global tech firms, resulting in over \$200 million USD in tech-driven collaborations focused on automation and smart manufacturing.

4 Proactive Local Government Policies

Incentives for Automation: The provincial government provides tax incentives and land lease reductions of up to 10% for companies investing in automation and Industry 4.0 technologies.

Smart City Projects: Binh Durong has allocated \$300 million USD for smart city initiatives, including automation-driven urban solutions like smart traffic management and sustainable manufacturing practices.



Show Overview

| Period August 27th (Wed.) – August 29th (Fri.), 2025 (3 days)

| Organizer Coex

| Expected Scale 200 Exhibitors / 300 Booths

| Composition | Factory Automation, Smart Factory, Smart Vision, Smart Logistics

| Concurrent Events | 1:1 Biz Matching, Conferences, Networking Party, etc.



Vietnam Factory Automation Expo

Sensor, PLC, DCS, Motion Control, Industrial PC, Drive, FA System, Automation Components, etc.



Smart Vision Expo

Industrial Cameras, Lens and Lights, Image Processing Software, etc.



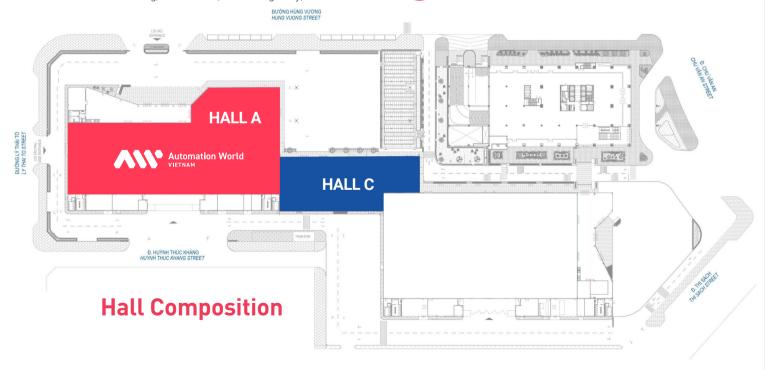
Smart Factory Expo

Digital Factory, Big Data, Al, Cloud Computing, Smart Factory Solution, PLM, MES, ERP, Smart Sensor Industrial Robots, IIoT, Smart Logistics, etc.



Smart Logistics Expo

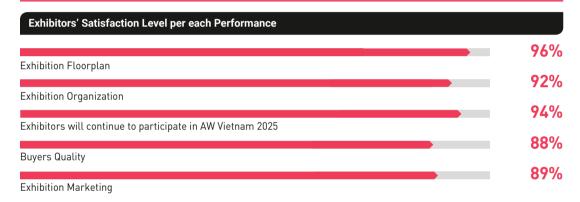
AGV/AMR, AS/RS, Picking System, Forklift, Conveyer, Logistics Solution, etc.



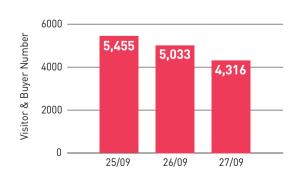
2024 Fact Sheet



Exhibitor Survey



Visitor & Buyer Number in 3 days



Exhibition Marketing Activities





9,221,535

Impression on Meta, Google, Zalo, Linkedin Online Pre-registrations - 3 days before the show

6,554



60,391Clicks on Social Media



95 ArticlesOnline Advertisement

Visitor Survey

Visitors' Nationality

Vietnam	10,652
South Korea	3,161
China	214
Singapore	153
Germany	137
USA	136
Japan	71
Switzerland	53
Hong Kong	52
Others (Cambodia, Malaysia, Canada, Italy, Philippines)	175

Visitors' Position

Manager	17.3%
•	
Sales	16.3%
Others	15.6%
Student	14.7%
Engineer	11.6%
Director	10.9%
Technician	5.3%
CEO	4.0%

Purpose of Visit

General visit	34.7%
To find new distributors and partners	20.9%
To keep current with industry trends	14.0%
To visit clients	13.1%
To consult on purchasing	11.2%
To find new clients	10.1%
To consider the participation for 2025	3.1%
To visit concurrent events	2.9%

Programs

Opening Ceremony



The Opening Ceremony of Automation World Vietnam 2024 marks the official launch of exhibition booths, bringing together many exhibitors and industry leaders from around the world to interact with each other.

Business Matching



Networking opportunities among representatives of AW Vietnam's major exhibitors.

Conference



Conference are held throughout the 3 days of the exhibition including presentations from speakers of famous brands.

In 2024, topic of the conference is Korea - Vietnam Digital Manufacturing Innovation Forum.

VIP Tour



The VVIP Tour, a highlight of the Prime Minister's visit to Automation World Vietnam 2024, is designed to showcase the most advanced and innovative technologies in the field.



Benefits for Exhibitors

Buyer



- An opportunity to meet valuable Vietnam and other ASEAN manufacturing professionals
- · 1:1 Business Matching
- · 2024 Online: 4,617 buyers registered
- 2024 Offline: 10,043 visitors at the site
- 18,599 buyers visited the website

Offline Services



- On-site interview and other video contents *provided only to applicants*
- Free seminar room rental if an exhibitor holds a seminar during the show (2 hours per company) *provided only to applicants*

Online & Offline Promotion



- Social Media Promotion
- F Newsletter
- · Website Post
- Media Press
- · Logo on Information Board, Standee, Leaflet
- Invitation Letter

Business Network



- · Biz Matching
- Gala Dinner

Featured Exhibitors 2024



Participation Guide

Procedure

01 | Application

Sign up for AW Online Edition as an Exhibitor (automationworld.net.vn)

If remaining booths run out, signing-up will be closed early.

Deadline:

July 31st (Thu.), 2025

02 | Deposit Fee Payment

50% of the total booth fee should be paid within 7 days of application

booth fee Deadline:

July 31st (Thu.), 2025

03 | Final Payment

Remaining 50% of the total

04 | Opening of AW

Set-up: August 24th (Sun.) ~ 26th (Tue.), 2025

Show: August 27th (Wed.) ~ 29th (Fri.)

Dismantlement:

August 30th (Sat.), 2025

Discount

Early-bird Application Discount: ~ March 31st, 2025

Exhibitors who apply during the early-bird application period are eligible for the

discounted price.

Re - participation Discount:

Exhibitors who have participated in AW Vietnam 2024 are eligible for 10% discounts.

Booth Details

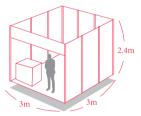
Currency: USD (VAT excluded)

Space-Only

3m 3m

Only the space is provided (minimum unit: 2 booths)

Shell-Scheme



Basic assembled booth + 1kw of electricity for lighting

2.4m

Premium

Premium assembled booth + 1kw of electricity for lighting

Early-bird application \$3,000	\$3,300	\$3,800
General application \$3,200	\$3,500	\$4,000

^{*} Booth design might be changed due to the organizer's circumstances.

^{*} Floor plan is subject to change due to the organizer's circumstances and another company's booth locations might be changed at any time due to their circumstances.

2024 Exhibitor List

GALAXY SIVTEK PRIVATE LTD

GAMSOFT

GOLYTEC

GUNN SOLUTION

AIRVISION CO..LTD PANASONIC HAN MY VIET AUTOMATION CO., LTD PEPPERL+FUCHS PTE, LTD Allied Solutions Vietnam Co. Ltd. Hatiolab AN DUONG Automation Engineering Co., Ltd. HO CHI MINH CITY AUTOMATION ASSOCIATION - HAUA PHUONGHAI TECHNOLOGY SCIENCE JOIN STOCK COMPANY ANYDEV JOINT STOCK COMPANY & TSE TECHNOLOGY JOINT HONG KY MECHANICAL JOINT STOCK COMPANY O SYSTEMS CO., LTD STOCK COIMPANY HOP LONG SCHMERSAL VIETNAM APPSO Co., Ltd. HUMMEL AG KOREA SDNT CORPORATION APEX DYNAMICS VIETNAM TRADING SERVICES COMPANY i-Soft Joint Stock Company Siemens Limited LITMITED SMART COBOT JOINT STOCK COMPANY AskStorvDS co..ltd IDEA TECHNOLOGY CORPORATION JSC **SMHACCP Autonics Corporation** IDRO Co. Ltd. STFIN Automation GmbH & Co KG BACH KHOA MECHANICAL AND LIFT JOINT STOCK COMPANY IGI KOREA Co., LTd TBM - MINH PHAT PRODUCING -TRADING CO..LTD BATANG SYSTEM IMPIX Inc. Team Everywhere Bosch Rexroth IRTKorea Co..Ltd. TEIA Co..Ltd. CÔNG TY TNHH TM-DV-SX TƯ ĐÔNG HÓA KIM THỜI ĐẠI ISAAC Engineering TNG ENGINEERING SDN BHD DAFKHON VINA IsCoolLab Co., Ltd TOOTECH.Co..Ltd. Dai Hong Phat Co., Ltd. - Technical Services, Trading and JECS Company Inc. TWINNY JO&SOFT Co.,Ltd. Manufacturing TWOWIN SYSTEM DaiShin Information & Communication Co., Ltd. JOYFACTORY TXR ROBOTICS DAPHACO ELECTRIC CABLE CORPORATION VIETNAM ASSOCIATION FOR SUPPORTING INDUSTRIES JRT Co..Ltd DAVITEO TECHNOLOGIES INC **JSOLUTION VB** Power DEEP CONTROL TECHNOLOGY VIETNAM COMPANY LIMITED Jueunteck Co., Ltd VIET NAM TECHNOLOGY & TELECOMMUNICATION JOINT DFM - Engineering KOBELCO COMPRESSORS VIETNAM CO..LTD STOCK COMPANY DMTEK CONSULTING **KOSMO** Viet Phuong Company Double T Co..Ltd. (Korea Smart Manufacturing Office) VIETNAM - SINGAPORE INDUSTRIAL PARK J.V., CO., LTD (VSIP) DRAEGER VIETNAM CO., LTD KOVIFA VINA CO., LTD Vietnamese-German University DTRIPLE CO., LTD. KTG Industrial Managed by BKIM VIETPACK MACHINERY - VSMART ROBOT TECHNOLOGY CO., LTD. DU HUNG GROUP LE THUONG ENGINEERING CO., LTD VIETNAM MANUFACTURERS DIRECTORY DUY KHANH ENGINEERING CO., LTD Logistics Pavilion (BLA) VIGER - TURKEY DWYER OMEGA USA LPK ROBOTICS VISIONMECCA DXTECH Luxolis VODA AL x WEDA ECO-SMART TECHNOLOGY SOLUTIONS CO., LTD LYRICKOREA CO..LTD. VPHI EMAX Hi-Tech co., Ltd MINH CHAU ENGINEERING CO.,LTD VSSES **FMOLTECH** Minh Vu Trading Development Co.,Ltd WEPNP Co., Ltd. **EURORACK MECHANICAL JSC** MOVIC Lab. Inc WONST CO.,LTD. FANDER CUTTING TOOLS NAMSON LASER WIN CUT MTV COMPANY LIMITED FANUC VIETNAM New Sky Co..Ltd YAMAHA ROBOT FASTECH Nextorm Co..Ltd ZYX Technology Co., Ltd.

NHAT QUANG LABEL COMPANY

NICKS N BLUE CO.,LTD

Nidec

P&A

3S SOFTWARE CO., LTD

3View.Com Inc.

4INLAB



AW 2025 Secretariat

T +84-0909 151 361

E trantugiang@coex.vn
H www.automationworld.net.vn

